



# LiveSource Automotive

As a global automotive supplier, you're under constant pressure from all sides. Marketplace consolidation, global sourcing complexity, increasing regulations...the challenges keep mounting. It gets tougher and tougher to meet the constantly changing quality requirements of the government and OEMs, while still cutting costs by 2% per year.

To meet these challenges, you need greater visibility across your entire supply chain, so you can plan more effectively and be able to respond to changes quickly and effectively. If your company has grown through mergers and acquisitions (and what automotive company hasn't?), you know how big this challenge really is. You may have seven different ERP systems, each with its own data format, or five instances of the same ERP system, each using a different naming structure for the same supplier or part. You can't possibly know which system has the most recent, most accurate data. If you're running separate (or multiple) systems for sourcing, engineering, tooling, and quality, your data dilemma is even more serious.

You need one system of record for all your supplier related data. One system you can trust that's available anytime, from anywhere, to anyone who needs access. You get all that, and more, with LiveSource Automotive, a cloud-based, integrated, flexible platform for all supplier-facing interactions.

LiveSource Automotive can normalize data from disparate systems, provide an easy, seamless way to share data across disciplines, and be your one trusted system of record for all your inbound supply chain activities. With LiveSource Automotive, you get the supply chain visibility you need to reduce risk, improve collaboration and innovation, and boost productivity.

## LiveSource by the numbers

<b>4,030</b>	Customer users
<b>17,018</b>	Customer users
<b>27,255</b>	Supplier users
<b>~70,000</b>	Monthly log-ins

LiveSource Automotive seamlessly allows you to consolidate and manage all your supplier-facing activities into one cloud-based portal. From strategic sourcing, to supplier risk management, supplier collaboration and innovation, quality and program management, and supplier capacity analysis, LiveSource gives you a fully configurable, single instance solution that allows you to see from one end of your supply chain to the other like never before.

### Properly source materials

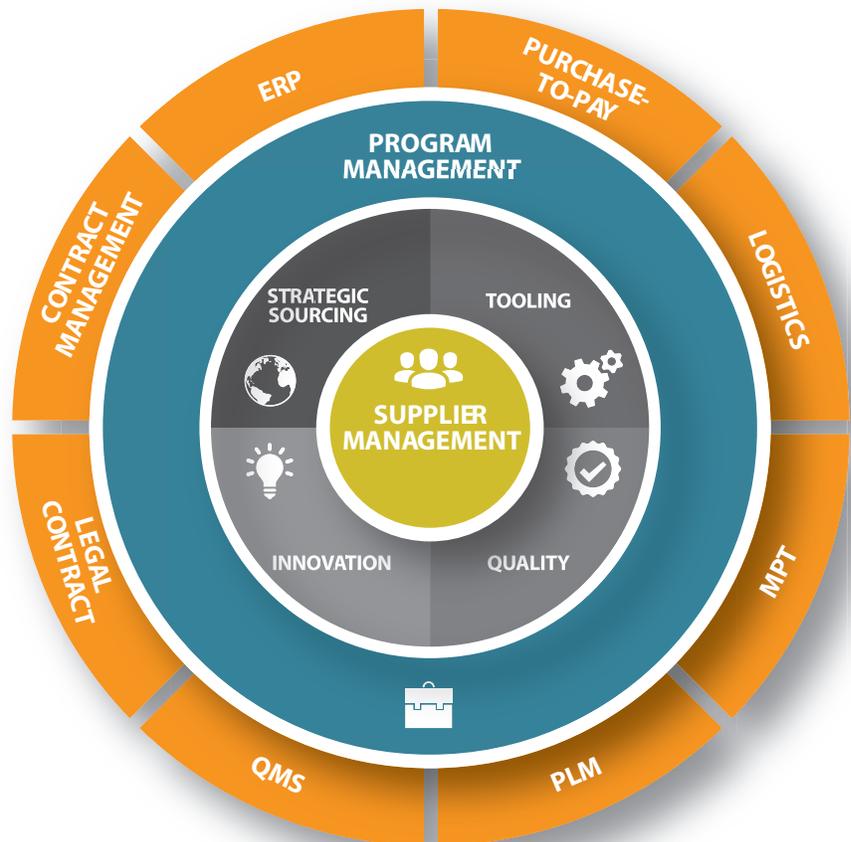
Properly sourcing materials to meet OEM requirements and maintain productivity and profits can be particularly challenging if you don't have great collaboration and communication with your suppliers. LiveSource Automotive solves sourcing challenges unlike any other enterprise sourcing suite on the market. From requisitions and e-sourcing, to project purchasing, cost breakdown analyses, award traceability, and much more, LiveSource gives you a platform where you can combine technology with your sourcing expertise to easily centralize and integrate each step in your unique global sourcing strategy.

### Improve supply chain visibility

By providing easy, no-coast supplier onboarding, LiveSource gives you the ability to quickly build your supplier database within the solution. Plus, you get unprecedented power to manage your suppliers with transparent connectivity and collaboration on a global scale.

### Automate the parts quality process

With LiveSource Automotive, you can increase transparency to effectively implement corrective strategies such as 3D and 8D, and approval processes such as APQP and PPAP. You'll have the tools you need to specify and standardize attestation protocols, while accurately managing the quality auditing process. Plus, you'll have clear visibility into supplier quality performance and be able to instantly communicate conformity complaints and alerts to ensure that suppliers are meeting your quality standards, so you can optimize your compliance program.





### Trim tooling expenses

With LiveSource Automotive, you'll have the visibility—from one portal—to plan and execute on your tooling strategy. You'll be able to see the location and utilization of your tools, so you can track the tooling lifecycle. LiveSource Automotive uses sensors linked via the Internet of Things (IoT) to provide the real-time data you need to proactively replace tooling at the end of its lifecycle and give your sub-suppliers a heads-up, so they can perform preventive maintenance. This data-driven approach helps you maximize uptime and cut tooling expenses.

### Build a competitive edge

To thrive in the competitive automotive industry, you need to operate in an interconnected world where you have visibility and collaboration across your value chain. With LiveSource Automotive, you get a two-way communication portal that connects you with your suppliers so you can make sure they're up to speed on all your OEM mandates and ready to deliver what you need, when you need it and how you need it. You'll be able to share innovative ideas and extend best practices all along your supply chain—from Tier 1 to Tiers 2 and 3.

With LiveSource Automotive, you'll have the data visibility you need to forecast accurately and keep production running smoothly. You'll be able to:

- Meet OEM requirements more easily and effectively.
- Share best practices all along your supply chain.
- Collaborate with your suppliers to avoid quality issues and production delays.
- Reduce risks across your supply chain.
- Reduce sourcing and production costs.
- Manage tooling expenses.
- Make your value chain more productive.

## LiveSource Automotive customers

**Dana Holding Corporation** - This worldwide supplier of automotive power train components, such as axles, drive shafts, off-highway transmissions, sealing and thermal-management products, manages non-conformity on a global scale with LiveSource Automotive. Dana interfaced its ERP systems and master data warehouse with LiveSource Automotive to enforce real-time, up-to-date data on its global supply chain. In addition, the company uses the LiveSource Internal Purchase Request module to create a true global requisition strategy.

**Plastic Omnium Auto Inergy** - This Tier 1 automotive supplier of plastic fuel tank systems and SCR tank systems uses LiveSource's global supplier collaborative innovation strategy, Supplier Management, and Strategic Sourcing modules for greater productivity and visibility.